



The Top 50 Electrical Contractor Report 2011

in association with Schneider Electric



*Rodney Jack
Editor, Electrical Times*

Familiar names, familiar circumstances

Familiar names sit atop the *Top 50 Electrical Contractor Report 2011* as the likes of Bailey Ltd, SSE Contracting (formerly Southern Electric Contracting), Volkerwessels, and Emcor Gp remain in the top 10 for another year.

As we analyse the figures, it is clear that ongoing challenges presented by the economy dictate the degree of turnover and profitability each company has been able to generate.

Many have consolidated their position – a welcome return on investment, which is reflected in the number of companies in the *Top 50* reporting a loss only increasing last year from four to five in 2011.

Northern Electric was praised last year for its success in heading the field in three measures: profit rank, profit per employee and return on sales. It can be proud of itself for maintaining its lead as it, again, outstrips others in these areas.

Bailey Ltd, too, can be suitably proud as it retains its crown as the building services number one business.

It is also reassuring to see that the majority of companies in the *Top 50* appear to be maintaining similar or even slightly higher numbers of employees when compared with previous staffing levels.

As in previous years, we must emphasise the fact that this report is based on data that has been made available by the companies in question. This is a combination of responses to our own requests for information and information that is available in the public domain. We have also endeavoured to remove multi-discipline contractors so this report can justifiably lay claim to providing an accurate snapshot of the building services industry.

“Northern Electric can be proud of maintaining its lead as it outstrips others”

Growth in Turnover

Growth in turnover rank	Latest rank	Trading title 1	Latest turnover £000	Previous turnover £000	Growth in turnover
1	4	Emcor Gp. (UK) PLC	357418	320887	36531
2	21	Haydon Mechanical & Electrical Ltd	78008	58888	19120
3	13	Fes Ltd	118003	99539	18464
4	28	Bancroft Gp. Ltd	51670	37118	14552
5	12	Shepherd Engineering Svcs. Ltd	150000	136280	13720
6	18	Murphy Ltd	83769	72203	11566
7	30	Jarvis Gp. Ltd	49993	39576	10417
8	24	Phoenix Electrical Co. Ltd	70214	60276	9938
9	63	Evol (Wales) Ltd	22936	13588	9348
10	76	Sturrock Power Ltd	16764	11503	5261
11	71	J.S.Wright & Co. Limited	18256	13781	4475
12	86	T.A.Horn Ltd	15000	11188	3812
13	103	W & L Installations Ltd.	11490	7776	3714
14	79	Kentex Electrics (Southern) Ltd	15954	12443	3511
15	140	McMillan & Co. (Electrical Engineers) Ltd	5892	2591	3301
16	74	C F R Gp. Svcs. Ltd	17389	14564	2825
17	133	T.A.Ronan & Sons Electrical Contractors Ltd	6894	4130	2764
18	48	Renelec Ltd	33614	31050	2564
19	58	Manstal Ltd	24718	22456	2262
20	158	Advanced Power Developments Ltd	3614	1477	2137
21	95	East Midlands Hldgs. Ltd	13233	11334	1899
22	105	Ajs Ltd	11010	9337	1673
23	151	Aatec Svcs. Ltd	4959	3484	1475
24	83	Uninterruptible Power Supplies Ltd	15167	14018	1149
25	90	C.F. Roberts (Electrical Contractors) PLC	13895	12890	1005
26	67	Powerminster Gleeson Svcs. Ltd	18923	18149	774
27	153	K.J.Edwards (Electrical) Ltd	4877	4313	564
28	138	Heating & Cooling Svcs. Ltd	6211	5673	538
29	131	Jaydee Heating Ltd	7543	7090	453
30	108	Agrilek Ltd	10382	9933	449
31	149	Broomco (4083) Ltd	5125	4995	130
32	44	Morris McLellan Ltd	36528	36513	15

Note: A large number of well-known names from the industry have managed to register a growth in turnover in spite of difficult trading conditions, but the figures this year are much more modest than in previous surveys.



Note: This table is based solely on those companies that recorded a positive growth in turnover for which figures were available, excluding estimates.

Growth in Profit

Growth in profit rank	Latest rank	Trading title 1	Latest Pre tax profit £000	Previous Pre tax profit £000	Movement in electrical profit £000
1	7	Northern Electric PLC	109700	95100	14600
2	159	Mitie Scotgate Ltd	-1593	-6630	5037
3	28	Bancroft Gp. Ltd	4180	1539	2641
4	16	Boulting Gp. Ltd	3945	2263	1682
5	21	Haydon Mechanical & Electrical Ltd	2090	694	1396
6	86	T.A.Horn Ltd	1114	-9	1123
7	50	Enterprise Mngd Svcs. (Bps) Ltd (formerly Bethell)	1037	248	789
8	133	T.A.Ronan & Sons Electrical Contractors Ltd	757	74	683
9	30	Jarvis Gp. Ltd	1091	440	651
10	25	Arthur McKay & Co. Ltd.	1726	1193	533
11	158	Advanced Power Developments Ltd	462	-40	502
12	13	Fes Ltd	4349	3879	470
13	74	C F R Gp. Svcs. Ltd	497	74	423
14	49	Imtech Aqua Building Svcs. Ltd	1580	1222	358
15	79	Kentex Electrics (Southern) Ltd	364	23	341
16	151	Aatec Svcs. Ltd	825	517	308
17	90	C.F. Roberts (Electrical Contractors) PLC	345	52	293
18	95	East Midlands Hldgs. Ltd	591	301	290
19	135	Nwp Electrical Ltd	275	-2	277
20	119	Spectrum (Selsdon) Ltd	643	383	260
21	71	J.S.Wright & Co. Limited	1124	904	220
22	44	Morris McLellan Ltd	816	617	199
23	67	Powerminster Gleeson Svcs. Ltd	902	705	197
24	76	Sturrock Power Ltd	213	32	181
25	77	Working Environments Ltd	1405	1236	169
26	140	McMillan & Co. (Electrical Engineers) Ltd	35	-92	127
27	48	Renelec Ltd	100	1	99
28	58	Manstal Ltd	847	749	98
29	63	Evol (Wales) Ltd	383	302	81
30	149	Broomco (4083) Ltd	234	155	79
31	103	W & L Installations Ltd	285	207	78

Northern Electric's position at the top of the Growth in Profit table shows its depth in service provision.

Every effort has been made to ensure the accuracy of the results in this report.

Data has been sourced from annual reports submitted at Companies House and directly from many of the firms mentioned.

Note: The data contained within this report was not provided by Schneider Electric and the company accepts no responsibility for any errors or omissions.

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Profit per Employee

Profit per employee rank	Latest rank	Trading title 1	Latest Pre tax profit £000	Latest no. of Employees	Profit per employee (£s)
1	7	Northern Electric PLC	109700	1354	£81,019
2	83	Uninterruptible Power Supplies Ltd	3467	52	£66,673
3	2	SSE Contracting	36984	700	£52,834
4	26	Halsall Electrical Ltd	2779	84	£33,083
5	127	Kent P.H.K. Ltd	1781	55	£32,382
6	28	Bancroft Gp. Ltd	4180	134	£31,194
7	36	Essex Svcs. Gp. PLC	2918	114	£25,596
8	77	Working Environments Ltd	1405	63	£22,302
9	134	Fph Rail Ltd	205	10	£20,500
10	3	Volkerwessels Ltd	17454	972	£17,957
11	84	Purdy Contracts Ltd	2444	143	£17,091
12	91	Hills Building Svcs. Ltd	562	36	£15,611
13	57	P.I.P. Electrics Ltd	557	41	£13,585
14	158	Advanced Power Developments Ltd	462	37	£12,486
15	148	C B Svcs. Ltd	420	35	£12,000
16	17	Killby & Gayford Ltd	3581	304	£11,780
17	20	E.I.C. Ltd	6616	576	£11,486
18	58	Manstal Ltd	847	76	£11,145
19	71	J.S.Wright & Co. Limited	1124	106	£10,604
20	49	Imtech Aqua Building Svcs. Ltd	1580	159	£9,937
21	66	Pitts Wilson Electrical Ltd	1714	173	£9,908
22	60	Mitie Engineering Svcs. (Sw Region) Ltd	1901	203	£9,365
23	10	T Clarke PLC	13396	1433	£9,348
24	86	T.A.Horn Ltd	1114	120	£9,283
25	47	The Environmental & Process Engineering Gp. Ltd	1382	156	£8,859
26	119	Spectrum (Selsdon) Ltd	643	74	£8,689
27	112	Glibbery Svcs. Ltd	481	57	£8,439
28	22	Metnor Gp. PLC	2146	258	£8,318
29	21	Haydon Mechanical & Electrical Ltd	2090	253	£8,261
30	117	Finchpalm Ltd	926	115	£8,052
31	38	Derry Building Svcs. Ltd	1803	227	£7,943
32	81	Volkerhighways Mews Ltd	766	98	£7,816
33	45	Imtech G&H Ltd	1956	257	£7,611
34	69	Openview Gp. Ltd	893	118	£7,568
35	32	Quartzelec Ltd	3727	504	£7,395
36	103	W & L Installations Ltd	285	39	£7,308
37	79	Kentex Electrics (Southern) Ltd	364	50	£7,280
38	99	Chn Electrical Svcs. Ltd	955	138	£6,920
39	152	Wessex Electricals (Shaftesbury) Ltd	389	61	£6,377
40	59	Farebrother Ltd	509	87	£5,851
41	15	Dodd Gp. Hldgs. Ltd	4601	789	£5,831
42	51	Smith Gp. UK Ltd	1128	205	£5,502
43	53	South Eastern Electrical PLC	644	120	£5,367

Note: Profit per employee is calculated by dividing profits by the number of employees in a company. This is therefore a key measure of a company's productivity. Northern Electric Plc retains its first place, and even manages to modestly increase its workforce, pre-tax profit and profit per employee.



"In the current climate it has never been more pertinent for contractors to be reassured about the stability of their partners, the quality and reliability of the products, and the ease at which they can be installed"





Return on Funds

Return on funds rank	Latest rank	Trading title 1	Latest Pre tax profit £000	Latest Share Capital & res £000	Return on Shareholders Funds
1	148	C B Svcs. Ltd	420	42	1000.00%
2	156	East Midland Electrical Installations Ltd	176	40	440.00%
3	91	Hills Building Svcs. Ltd	562	149	377.18%
4	158	Advanced Power Developments Ltd	462	209	221.05%
5	94	Galloway (Hldgs.) Ltd	818	373	219.30%
6	112	Glibbery Svcs. Ltd	481	234	205.56%
7	150	M & M Electrical Ltd	-113	-55	205.45%
8	99	Chn Electrical Svcs. Ltd	955	612	156.05%
9	31	Sharkey Gp. Ltd	1177	818	143.89%
10	69	Openview Gp. Ltd	893	673	132.69%
11	77	Working Environments Ltd	1405	1115	126.01%
12	130	Picow Electrical Engineering Ltd	467	389	120.05%
13	151	Aatec Svcs. Ltd	825	689	119.74%
14	71	J.S.Wright & Co. Limited	1124	947	118.69%
15	149	Broomco (4083) Ltd	234	207	113.04%
16	26	Halsall Electrical Ltd	2779	2554	108.81%
17	19	Edf Energy Contracting Ltd	-4129	-3935	104.93%
18	145	P.C.L. (Nationwide) Ltd	361	379	95.25%
19	36	Essex Svcs. Gp. PLC	2918	3424	85.22%
20	58	Manstal Ltd	847	1037	81.68%
21	66	Pitts Wilson Electrical Ltd	1714	2194	78.12%
22	104	Lowe & Oliver Ltd	586	752	77.93%
23	60	Mitie Engineering Svcs. (Sw Region) Ltd	1901	2512	75.68%
24	84	Purdy Contracts Ltd	2444	3353	72.89%
25	56	Cofely Engineering Svcs. Ltd (formerly Axima)	-4898	-6729	72.79%
26	13	Fes Ltd	4349	6100	71.30%
27	3	Volkerwessels Ltd	17454	24802	70.37%
28	61	Piggott & Whitfield Ltd	218	316	68.99%
29	157	R. & M.A. Stewart Ltd	521	773	67.40%
30	20	E.I.C. Ltd	6616	10609	62.36%

Note: Return on Funds is considered one of the most important profitability metrics.

It compares how much a company earns in comparison to the amount of shareholder's equity on the balance sheet.

A company which has a high return of equity is likely to generate cash internally.

Refurbishing your approach to projects



We know that the electrical industry is going through some dramatic changes at the moment, influenced by legislation, the introduction of new technologies and the growth in off-site manufacturing.

We are here to help you adapt to market changes to ensure you remain competitive. From adaptable, market-leading solutions supported with free training to online specification tools, updates on legislation and technical support, we help ensure you are up-to-speed on the latest issues to affect your business.



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Stewart Gregory, director of Power LV Distribution at Schneider Electric:

Embracing Sustainability for a Brighter Future

“There has been much talk from government about raising the UK’s commitment to becoming a much more sustainable society, relying less on fossil fuels and utilising low carbon technologies to meet green targets. At Schneider Electric, we would also add that this emphasis needs to include using available energy more smartly – in effect it’s about maximising the resources available.

“For contractors the situation could easily prove overwhelming, in terms of where do you really start in order to make a difference? And when regulators and policymakers declare a new initiative, target or scheme, what does this mean for contractors?”

“Our view, which aligns with the theme of this year’s ECA conference, is that it’s about adding commercial value throughout the lifecycle of the

project and for contractors to position themselves as energy advisers – from design and specification through to delivery and ongoing maintenance. This way, contractors can ensure their business is best placed to maximise the opportunities available by delivering their customers a building for the future at the same time as future-proofing their own business by reacting to market demands.

“High quality, sustainable solutions and innovation are the order of the day and manufacturers are producing technologies that make it a reality for contractors to help their customers embrace energy management best practices. The opportunities are out there, it’s down to contractors to sharpen their knowledge through training courses, industry events and checking the latest news and views in the trade press.”

“We are continuing to pioneer the latest technologies to meet the market’s growing demand for energy efficiency”

Simple, smart and safe

We go beyond standard solutions to offer customers the latest innovations, devoting revenue to future-thinking research and development.

We aim to develop technologies that optimise efficiency, reduce costs, offer increased simplicity, ease of use and environmental benefit, so you can pass these benefits onto your customers.

We anticipate the future needs of users to incorporate efficiency, ergonomics and ecology into what we offer.



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An aerial, high-angle photograph of a highway interchange at night. The image is oriented vertically on the page. The highway has multiple lanes with white dashed lines. Light trails from cars are visible, creating streaks of white, red, and blue. The interchange is illuminated by streetlights, and the surrounding area includes some buildings and greenery. The overall scene is a dynamic representation of modern infrastructure.

Sustaining the path
to a green future

Schneider
Electric



Meeting today's challenges with tomorrow's solutions

These skills build the sustainability base through related environmental issues. In their technology and equipment they take to energy management. These are systems from existing facilities with ability to adapt to change future demands, requirements management and operation of the need to update products, reduce power usage, efficiency and improve change management.

All these are challenges businesses facing every day. And they are not just challenges. It is a technology that is required that supports the business' sustainability goals. It is how energy usage reduction help to reduce carbon in manufacturing and operations.

To do this through, necessary investment and these challenges are a truly effective Energy Management by Industrial Control Systems. Here is how to follow:

- ▶ Businesses appear to neglect energy management due to a lack of investment. This is a major opportunity loss daily basis.
- ▶ 60% of organizations report another energy cost only 10% actually have increased they spend energy.
- ▶ Manufacturing businesses tend to be one of the very highest spenders for energy using processes, often making such, energy consumption and CO2 levels.
- ▶ 60% of businesses limited the time to reduce energy with regulations will be better spend others.
- ▶ Businesses are not expected to spend the greatly challenge energy management with 10% saying they would have no other way.

The future landscape...

Smart Grid

One step in the future is the Smart Grid, an electricity grid that is equipped with information and communications technology and control mechanisms to integrate the actions of all users connected to it. To achieve a Smart Grid, contractors should be involved in installations and upgrades to monitor, control and deliver energy more efficiently. This includes solutions such as low-loss transformers, active harmonic filters, power factor correction, metering and monitoring devices, electric vehicle charging stations and SCADA systems which control the power flow in the grid.

Flexible building solutions

Businesses are demanding their premises to be more flexible and adaptable for changing future needs. With this comes the challenge for contractors to provide future-proof solutions which offer upgradeability and simplicity. Bussbar trunking can be used as an alternative to traditional cable and is suitable for lighting and power distribution in all types of buildings. By using Schneider Electric's Daxalis bussbar trunking rings, you will reap the benefits of a system that can be upgraded and reused as the building use changes over time. In addition contractors can combine electrical and mechanical functions within an office space – HVAC, lighting control and shutter control plus metering and protection by utilizing Schneider Electric's Rocorbus solution.



Electric vehicles

With the UK's spend on electric vehicles set for £7bn by 2016, the charging infrastructure will play a key role in the success of this market. Schneider Electric offers charging stations for domestic, public and commercial environments, which are easy to use, safe and efficient. They have also been designed with intelligent features to ensure they will be compatible with the forthcoming smart grid.

Smart homes

As gas and oil prices continue to rise and supplies gradually deplete, UK homes will become increasingly dependent on electricity. This will open up a wealth of opportunities for contractors who can learn new skills to expand their offering and capitalise on the changing needs of our housing stock. For example renewable technologies, which rely on electricity to operate, will grow in popularity due to the Renewable Heat Incentive scheme. Smart meters will empower homeowners to monitor their energy usage and manage it effectively with solutions such as home automation to control lighting, heating and air conditioning.



Get smart on the latest legislation



There is a plethora of government targets, initiatives and legislation that is driving the energy management agenda. Some of the key ones are outlined below to provide you with an idea on the challenges your customer's face, where there are opportunities for supporting them in their energy management practices and ultimately providing you with an in-road to expand your revenue stream.

Green Deal

The Green Deal was launched by the government in December 2010 as part of the Energy Bill. It is a key initiative to reduce carbon emissions from the UK's existing building stock. Under the Green Deal, bill payers will be able to get energy efficiency improvements without having to front up the cash. Instead, businesses will provide the capital, getting their money back via the energy bill. One benefit of the scheme is that it will provide opportunities for the industry; from assessment to installation, manufacturing to supply.

Energy target

In May this year, the UK pledged to put in place the most ambitious targets on greenhouse gases of any developed country, by halving carbon dioxide emissions by 2026. The 'carbon budget' sets out a 50% emissions cut averaged across the years 2020 to 2027, compared with 1990 levels. The target places major pressure on businesses to up their energy management practices, but the good news is there is already an array of technologies and solutions available to help them make energy savings which contractors are well placed to offer guidance on.



The 'carbon budget' sets out a 50% emissions cut compared with 1990 levels

CRC Energy Efficiency Scheme

The CRC Energy Efficiency Scheme is a mandatory scheme to improve energy efficiency and cut CO₂ emissions in large public and private sector organisations. It aims to encourage companies to develop energy management strategies that promote a better understanding of energy usage. The revenue raised by carbon allowance sales will be used to support public finances including environmental schemes. The cost of allowances - currently £12 per tonne of CO₂ - will in future be decided through the budget process, making the scheme a new carbon tax. Organisations need to ensure they understand their emissions usage and are taking action to monitor and reduce so they know what the financial implications will be assuming that the cost of allowances remains the same for 2012.

Green Investment Bank

The government has declared that the Green Investment Bank will begin lending from as early as April 2012, as the government seeks to accelerate the flow of investment into low-carbon industries. The Bank is intended to operate as the world's first green development bank, leveraging up to £15bn of private sector investment for low-carbon projects over the next four years. Money will be lent to fund schemes with an element of risk that the private sector cannot finance; early priorities are likely to be offshore wind, waste and industrial energy efficiency, creating opportunities for green jobs and projects on which contractors can capitalise on.

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Return on Sales

Return on Sales rank	Latest rank	Trading title 1	Latest Turnover £000	Latest Pre tax profit £000	Return on sales
1	7	Northern Electric PLC	271200	109700	40.45%
2	83	Uninterruptible Power Supplies Ltd	15167	3467	22.86%
3	127	Kent P.H.K. Ltd	7818	1781	22.78%
4	151	Aatec Srvcs. Ltd	4959	825	16.64%
5	84	Purdy Contracts Ltd	15099	2444	16.19%
6	157	R. & M.A. Stewart Ltd	4008	521	13.00%
7	158	Advanced Power Developments Ltd	3614	462	12.78%
8	133	T.A.Ronan & Sons Electrical Contractors Ltd	6894	757	10.98%
9	117	Finchpalm Ltd	9413	926	9.84%
10	66	Pitts Wilson Electrical Ltd	19307	1714	8.88%
11	77	Working Environments Ltd	16583	1405	8.47%
12	20	E.I.C. Ltd	81146	6616	8.15%
13	148	C B Srvcs. Ltd	5156	420	8.15%
14	28	Bancroft Gp. Ltd	51670	4180	8.09%
15	60	Mitie Engineering Srvcs. (Sw Region) Ltd	23622	1901	8.05%
16	2	SSE Contracting	460391	36984	8.03%
17	152	Wessex Electricals (Shaftesbury) Ltd	4887	389	7.96%
18	99	Chn Electrical Srvcs. Ltd	12008	955	7.95%
19	32	Quartzelec Ltd	47157	3727	7.90%
20	86	T.A.Horn Ltd	15000	1114	7.43%
21	119	Spectrum (Selsdon) Ltd	8895	643	7.23%
22	145	P.C.L. (Nationwide) Ltd	5335	361	6.77%
23	40	Lindsey Engineering Srvcs. Ltd	40512	2654	6.55%
24	36	Essex Srvcs. Gp. PLC	45478	2918	6.42%
25	138	Heating & Cooling Srvcs. Ltd	6211	384	6.18%
26	71	J.S.Wright & Co. Limited	18256	1124	6.16%
27	94	Galloway (Hldgs.) Ltd	13329	818	6.14%
28	130	Picow Electrical Engineering Ltd	7726	467	6.04%
29	10	T Clarke PLC	223725	13396	5.99%
30	65	At Gp. Ltd	19611	1164	5.94%
31	143	Hollywell Building Srvcs. Ltd	5409	319	5.90%
32	45	Imtech G&H Ltd	35461	1956	5.52%
33	41	Parkersell Ltd	39939	2191	5.49%
34	108	Agrilek Ltd	10382	559	5.38%
35	8	Laing O'Rourke Infrastructure Ltd	236689	12525	5.29%
36	104	Lowe & Oliver Ltd	11095	586	5.28%
37	26	Halsall Electrical Ltd	54654	2779	5.08%
38	49	Imtech Aqua Building Srvcs. Ltd	32219	1580	4.90%
39	81	Volkerhighways Mews Ltd	15638	766	4.90%
40	42	Superior Plumbing Installations Ltd	39554	1924	4.86%
41	15	Dodd Gp. Hldgs. Ltd	94872	4601	4.85%
42	112	Glibbery Srvcs. Ltd	9943	481	4.84%
43	69	Openview Gp. Ltd	18724	893	4.77%
44	67	Powerminster Gleeson Srvcs. Ltd	18923	902	4.77%
45	54	McGill Electrical Ltd	27903	1288	4.62%
46	149	Broomco (4083) Ltd	5125	234	4.57%
47	16	Boulting Gp. Ltd	87440	3945	4.51%
48	95	East Midlands Hldgs. Ltd	13233	591	4.47%
49	139	J.A. Richardson (Electrical) Ltd	6146	272	4.43%



Return on sales is calculated by taking profit as a percentage of turnover. This is the fifth consecutive year that Northern Electric Plc has topped this table with an impressive 40.45%.



One Schneider Electric

We are becoming one Schneider Electric. Some of our market leading brands have already become Schneider Electric including Merlin Gerin, Square D, Telemecanique, Mita, Sarel, Himel, Thorsman, Tower, GET and TAC.



Top 30 Profit Rank

Profit rank	Top 50 rank	Trading title 1	Latest Pre tax profit £000
1	7	Northern Electric PLC	109700
2	2	SSE Contracting	36984
3	160	Ballyrogan Hldgs. Ltd	34892
4	3	Volkerwessels Ltd	17454
5	10	T Clarke PLC	13396
6	8	Laing O'Rourke Infrastructure Ltd	12525
7	4	Emcor Gp. (UK) PLC	10833
8	1	Bailey Ltd	9609
9	20	E.I.C. Ltd	6616
10	9	Lorne Stewart PLC	6113
11	11	Norland Hldgs. Ltd	4640
12	15	Dodd Gp. Hldgs. Ltd	4601
13	13	Fes Ltd	4349
14	28	Bancroft Gp. Ltd	4180
15	16	Boulting Gp. Ltd	3945
16	32	Quartzelec Ltd	3727
17	17	Killby & Gayford Ltd	3581
18	83	Uninterruptible Power Supplies Ltd	3467
19	12	Shepherd Engineering Svcs. Ltd	3025
20	36	Essex Svcs. Gp. PLC	2918
21	26	Halsall Electrical Ltd	2779
22	40	Lindsey Engineering Svcs. Ltd	2654
23	84	Purdy Contracts Ltd	2444
24	41	Parkersell Ltd	2191
25	22	Metnor Gp. PLC	2146
26	21	Haydon Mechanical & Electrical Ltd	2090
27	45	Imtech G&H Ltd	1956
28	42	Superior Plumbing Installations Ltd	1924
29	60	Mitie Engineering Svcs. (Sw Region) Ltd	1901
30	33	W.T. Parker Gp. Ltd.	1863



Northern Electric Plc also tops this table ranking companies by the overall size of their pre-tax profits. A few, such as T Clarke and Laing O'Rourke Infrastructure and Emcor Gp, have changed places compared to last year.

Note: This table is based solely on those companies for which figures were available.

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- > provide you with intellectual rather than physical skills. It's not so much knowing the answer, but knowing where to get it



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Changes in Rank

latest rank	Previous rank	Change in rank	Trading title 1
28	47	19	Bancroft Gp. Ltd
30	43	13	Jarvis Gp. Ltd
21	25	4	Haydon Mechanical & Electrical Ltd
44	48	4	Morris McLellan Ltd
18	21	3	Murphy Ltd
46	49	3	L.J. Monks Ltd
48	51	3	Renelec Ltd
17	19	2	Killby & Gayford Ltd
42	44	2	Superior Plumbing Installations Ltd
43	45	2	Systems Adj Gp. Ltd
4	5	1	Emcor Gp. (UK) PLC
13	14	1	Fes Ltd
15	16	1	Dodd Gp. Hldgs. Ltd
27	28	1	David Webster Ltd
1	1	0	Bailey Ltd
2	2	0	SSE Contracting
3	3	0	Volkerwessels Ltd
6	6	0	Balfour Beatty Engineering Svcs. (Hy) Ltd
7	7	0	Northern Electric PLC
8	8	0	Laing O'Rourke Infrastructure Ltd
9	9	0	Lorne Stewart PLC
10	10	0	T Clarke PLC
11	11	0	Norland Hldgs. Ltd
12	12	0	Shepherd Engineering Svcs. Ltd
24	24	0	Phoenix Electrical Co. Ltd
26	26	0	Halsall Electrical Ltd
29	29	0	Nie Powerteam Ltd
31	31	0	Sharkey Gp. Ltd
32	32	0	Quartzelec Ltd
33	33	0	W.T. Parker Gp. Ltd.
34	34	0	Halsion Ltd
35	35	0	Nomenca Ltd
36	36	0	Essex Svcs. Gp. PLC
37	37	0	Vaughan Engineering Gp. Ltd
39	39	0	J. Tomlinson Ltd
40	40	0	Lindsey Engineering Svcs. Ltd
41	41	0	Parkersell Ltd

Bancroft Gp has made the most headway in the Top 50, jumping 19 places from 47 to 22. Similarly, Jarvis Gp rises in the Top 50, moving up 13 places to number 30.



Note: This table features companies for which comparable latest and previous edition rankings are available. The rankings should be assessed in conjunction with the main table showing the latest and previous financial periods analysed.



Top 50 Electrical Contractor Report 2011

Latest ranking ec div to	Trading title 1	Latest Turnover £000	Latest Pre tax profit £000	Latest no. of Employees
1	Bailey Ltd	497656	9609	2670
2	SSE Contracting	460391	36984	4772
3	Volkerwessels Ltd	448881	17454	972
4	Emcor Gp. (UK) PLC	357418	10833	3194
5	Skanska Rashleigh Weatherfoil Ltd	346093	-10211	1305
6	Balfour Beatty Engineering Svcs. (Hy) Ltd	296302	-12309	1928
7	Northern Electric PLC	271200	109700	1354
8	Laing O'Rourke Infrastructure Ltd	236689	12525	-
9	Lorne Stewart PLC	224018	6113	1706
10	T Clarke PLC	223725	13396	1433
11	Norland Hldgs. Ltd	190493	4640	1674
12	Shepherd Engineering Svcs. Ltd	150000	3025	700
13	Fes Ltd	118003	4349	-
14	Gratte Bros Gp. Ltd	102553	814	586
15	Dodd Gp. Hldgs. Ltd	94872	4601	789
16	Boulting Gp. Ltd	87440	3945	741
17	Killby & Gayford Ltd	86862	3581	304
18	Murphy Ltd	83769	187	738
19	Edf Energy Contracting Ltd	82655	-4129	589
20	E.I.C. Ltd	81146	6616	576
21	Haydon Mechanical & Electrical Ltd	78008	2090	253
22	Metnor Gp. PLC	76002	2146	258
23	P.H Jones Gp. Ltd	71790	1035	993
24	Phoenix Electrical Co. Ltd	70214	390	155
25	Arthur McKay & Co. Ltd.	54824	1726	541
26	Halsall Electrical Ltd	54654	2779	84
27	David Webster Ltd	52792	-3225	371
28	Bancroft Gp. Ltd	51670	4180	134
29	Nie Powerteam Ltd	51480	800	961
30	Jarvis Gp. Ltd	49993	1091	231
31	Sharkey Gp. Ltd	48955	1177	231
32	Quartzelec Ltd	47157	3727	504
33	W.T. Parker Gp. Ltd.	46768	1863	488
34	Halsion Ltd	46511	265	173
35	Nomenca Ltd	46343	1149	5
36	Essex Svcs. Gp. PLC	45478	2918	114
37	Vaughan Engineering Gp. Ltd	44902	391	378
38	Derry Building Svcs. Ltd	43641	1803	227
39	J. Tomlinson Ltd	41158	8	313
40	Lindsey Engineering Svcs. Ltd	40512	2654	613
41	Parkersell Ltd	39939	2191	589
42	Superior Plumbing Installations Ltd	39554	1924	444
43	Systems Adi Gp. Ltd	38721	1007	290
44	Morris McLellan Ltd	36528	816	437
45	Imtech G&H Ltd	35461	1956	257
46	L.J. Monks Ltd	35386	-1239	293
47	The Environmental & Process Engineering Gp. Ltd	33763	1382	156
48	Renelec Ltd	33614	100	228
49	Imtech Aqua Building Svcs. Ltd	32219	1580	159
50	Enterprise Managed Svcs. (Bps) Ltd (formerly Bethell)	31221	1037	310



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Previous Turnover £000	Previous Pre tax profit £000	Previous no. of Employees	Latest Share Capital & res £000	Latest ranking ec div to
497656	9609	2670	46967	1
482195	39353	4658	101528	2
448881	17454	972	24802	3
320887	11232	3163	-2801	4
346093	-10211	1305	13123	5
296302	-12309	1928	18798	6
276600	95100	1347	585600	7
236689	12525	-	23356	8
224018	6113	1706	15460	9
223725	13396	1433	30313	10
190493	4640	1674	-3685	11
136280	3025	785		12
99539	3879	-	6100	13
102553	814	586	10355	14
94872	4601	789	25355	15
95120	2263	735	8191	16
86862	3581	304	8716	17
72203	544	802	4583	18
89104	4054	454	-3935	19
92306	7052	604	10609	20
58888	694	208	7558	21
76002	2146	258	32266	22
71790	1035	993	6556	23
60276	1309	186	3816	24
63063	1193	557	7110	25
54654	2779	84	2554	26
52792	-3225	371	828	27
37118	1539	104	-7876	28
51480	800	961	-9599	29
39576	440	220	8872	30
48955	1177	231	818	31
47157	3727	504	12721	32
46768	1863	488	7588	33
46511	265	173	1651	34
46343	1149	5	2617	35
45478	2918	114	3424	36
44902	391	378	5276	37
49578	1893	229	5566	38
41158	8	313	1196	39
40512	2654	613	5499	40
39939	2191	589	13777	41
39554	1924	444	4986	42
38721	1007	290	4017	43
36513	617	402	9546	44
43415	2337	255	6060	45
35386	-1239	293	1392	46
37323	1858	162	-284	47
31050	1	213	4637	48
39918	1222	162	2965	49
53002	248	450	2231	50

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- At concept stage think about the architecture of technical equipment and modular zones; split areas by type of use.
- Integrate all technical facilities as the fewer the systems, the better. Utilise compatible communication protocols, which interact to provide greater information visibility.
- Use prefabricated equipment because it's easier to connect and reduces construction delivery times.

We provide future-thinking, flexible solutions that will always deliver on energy efficiency, improve productivity and enhance safety for use in control and electrical rooms, technical facilities, building management and car parks and surrounding areas.

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